



# Double the Donation CASE STUDIES

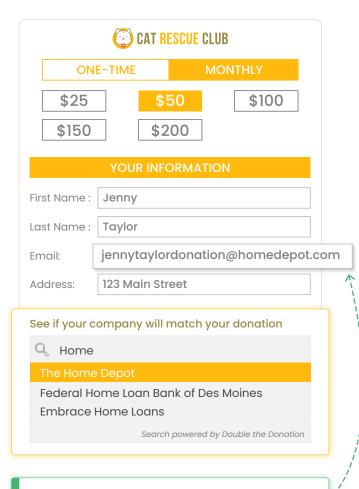
While matching gifts can provide an invaluable fundraising revenue source, identifying, pursuing, and prioritizing matching gifts often presents challenges for nonprofits and schools with development teams stretched thin.

Double the Donation works with over **6,000 nonprofits and schools** to eliminate those challenges. Using our tools, nonprofits and schools - of all sizes and missions - are able to increase matching gift revenue with less effort and more confidence.

### **How Our Tools Work**

#### STEP 1:

Our database integrates as a streamlined search tool directly into your donation flow so that you can identify match eligible donations as donors give



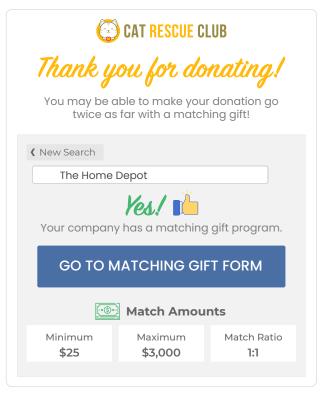
Match eligible donors can also be identified through corporate email domain screening!

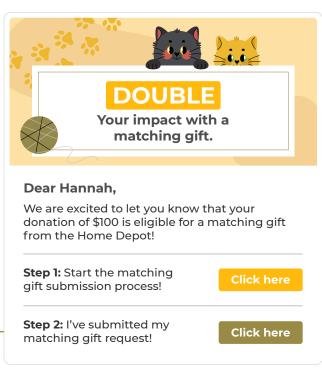
#### STEP 3:

You can automate customized, engaging matching gift follow-up emails to your donors

#### STEP 2:

Donors are then directly connected to their matching gift forms and next steps on your thank you page





## Animal welfare organizations raising more in matching gifts with Double the Donation!

Austin Pets Alive!	∠
SPCA of Texas	F
G1	
Humane Society International	

## **Our results**



### **20-50**%

average increase in matching gift revenue experienced by clients – increasing their impact



### \$1 B+

workplace giving opportunities identified for clients in our network — amplifying their fundraising



### 80 M+

workplace giving emails sent by clients through our system – growing engagement

#### **AUSTIN PETS ALIVE**

#### **Double the Donation Matching Case Study**





#### **Overview**

Initially, Austin Pets Alive used Double the Donation's standalone search tool to give donors access to a searchable matching gift database. However, Austin Pets Alive decided it required a fully automated system and upgraded to Double the Donation Matching for a more proactive approach to fundraise matching gift revenue. Once they accessed this groundbreaking technology, Austin Pets Alive could embed the matching gift search directly into their donation forms and thank you pages while automating customizable and effective outreach directly to their donors.

#### **Key Activity Metrics**



Over \$147,000+

In match-eligible dollars identified in less than 12 months



27,000+

Donors using Double the Donation



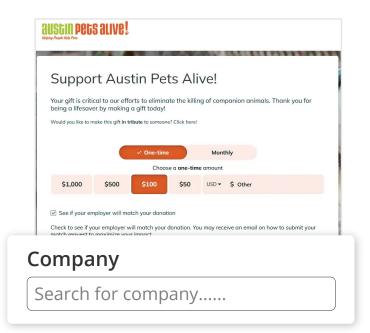
1,500+

Emails sent with a 60% open rate



Of donors accessed matching gift forms or guidelines or opened multiple emails

## See our tools in action for Austin Pets Alive!



#### Implementation at a Glance



Streamlined search field on donation form determines donor match eligibility



Confirmation page plugin provides donors matching gift next steps



Automated matching gift emails sent to all donors



Matching gift dashboard outlines actionable metrics

#### **SPCA OF TEXAS**

#### **Double the Donation Matching Case Study**





#### **Overview**

Initially, SPCA of Texas used Double the Donation's standalone search tool to give donors access to the industry's leading matching gift database. However, when they decided to upgrade to a fully automated system, they went with Double the Donation Matching for a more proactive approach to fundraising matching gift revenue.

Once they accessed this groundbreaking technology, SPCA of Texas could make the most of the powerful matching gift identification, email automation, and metric tracking offered by the matching module.

#### **Key Activity Metrics**



#### Over \$76,000+

In match-eligible dollars identified in less than 12 months



#### 11,500+

Donors using
Double the Donation



480+

Emails sent with a 60% open rate



Of donors accessed matching gift forms or guidelines or opened multiple emails

#### Implementation at a Glance



Streamlined search field on donation form determines donor match eligibility



Confirmation page plugin provides donors matching gift next steps

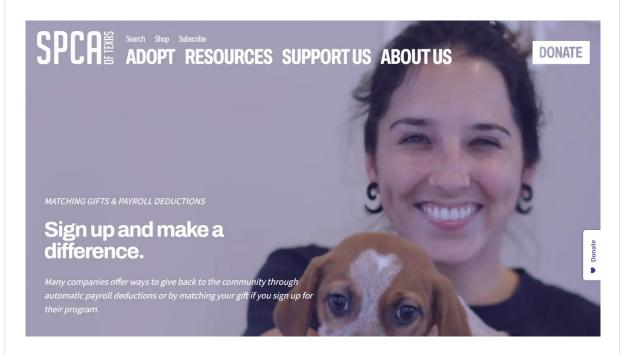


Automated matching gift emails sent to all donors



Matching gift dashboard outlines actionable metrics

## See how matching gift software has powered SPCA of Texas's efforts.



#### **Matching Gifts**

Did you know that many employers match their employees' charitable contributions? Some companies will even match donations given by spouses and retirees. You can help even more animals by doubling or even tripling the impact of your gift by signing up for your employer's program.

Use the search field below to see if your employer participates in a matching gift program.

#### See if your employer will match your donation!



Search for company...

#### Let's Check

All information provided by



Matching gift database embedded on Central Texas Food Bank's website to drive donor engagement with matching gift programs

## HUMANE SOCIETY INTERNATIONAL

**Double the Donation Matching Case Study** 





#### **About Humane Society International (HSI)**

Humane Society International works around the globe to promote the human-animal bond, protect street animals, support farm animal welfare, stop wildlife abuse, eliminate painful animal testing, respond to natural disasters, and confront cruelty to animals in all of its forms.

## Double the Donation Streamlined Matching Gifts for HSI

Humane Society International relies on a large number of individual donors for their fundraising.

HSI faced the challenge of not being able to identify matcheligible donors, and following up across thousands of donations would be a manual and exceedingly time-consuming task. With Double the Donation Matching, all matching gift opportunities are identified and pursued automatically. There are multiple matching gift identification methods, automated email triggers and timing, and streamlined matching gift submissions. Plus, all of these communications between donors and HSI have been customized to match the organization's existing branding and messaging.



Match-eligible donations identified in the last 12 months



64.000+

Automated emails delivered



We've been ramping up our usage of Double the **Donation Matching over** the last year. Thus far, **Double the Donation has** increased HSI's matching gift revenue 17% in year 1! Double the Donation utilizes best practices through incorporating matching gifts into the donation process and sending post-action emails to remind donors to have their company match their gift. Double the Donation's support team was exceptional in implementing on our web pages and working out the tweaks.

-Ken Waldrop, Humane Society Program Manager, Workplace Giving



#### Implementation at a Glance



Streamlined search field on donation form determines donor match eligibility



Confirmation page plugin provides donors matching gift next steps

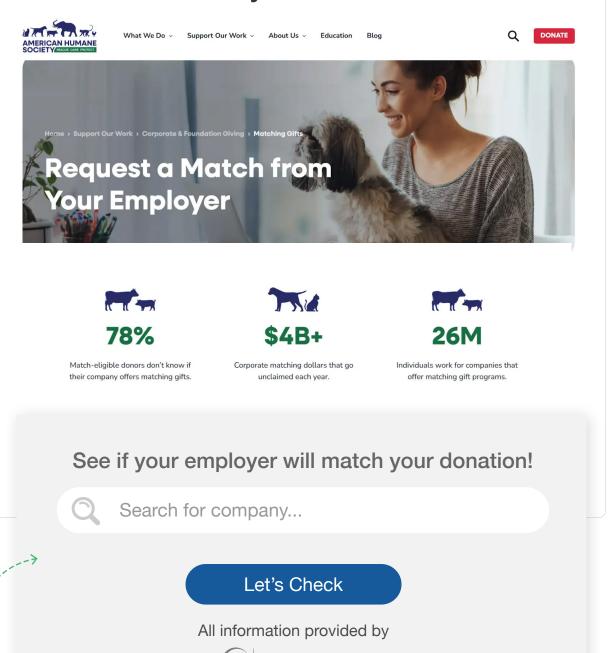


Automated matching gift emails sent to all donors



Matching gift dashboard outlines actionable metrics

## See how matching gift software has powered Humane Society International's efforts.



The Humane Society highlights the prevalence of matching gift programs to donors and encourages them to get involved

Double & Donation

Ready to connect with our team and see how **Double the Donation** can supercharge your matching gift efforts?

Request a free, personalized demo

